WELCOME

FEBRUARY PARTNER MEETING

KELLERWILLIAMS. REALTY PHOENIX

lunch sponsor

YVETTE MYER
OLD REPUBLIC HOME WARRANTY

THANK YOU

OUR PARTNERS

- Fidelity National Home Warranty
- HomeStreet Home Loans // Bookspan Baker Team
- Movement Mortgage
- Liberty Inspections
- Old Republic Home Protection
- 2-10 Home Warranty

OUR LENDING PARTNERS

BOOKSPAN BAKER team AT HomeStreet HOME LOANS®

MOVEMENTMORTGAGE

NEEDS & WANTS

INTRODUCING

SCOTT LE ROY MARKETING

New Agent Onboarding

Virtual Tech Concierge

Placester Support

Training

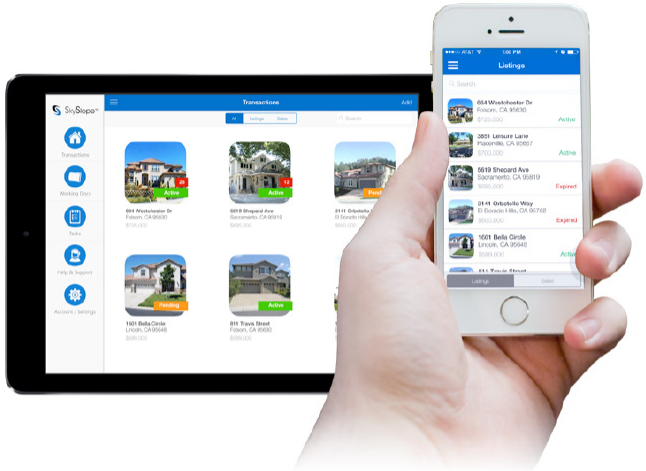
Database Management

Digital Marketing Tips

and much more . . .

Scott Le Roy
CEO/ Digital Marketer

MICHAEL LEWIS MARKETING SUITE



SkySlope®

Transaction Management Software

24/7 Support

Support help whenever you need it, day or night. *Give us a try.*

Activation Team

An entire team dedicated toward a successful implementation for your brokerage.

Security

Document encryption via SSL & multi-site redundant data centers ensures an annual durability of 99.9999%.

Broker Compliance Review

Email & text message tracking, customizable checklists, and a digital compliance log that would make the BRE Compliance Department jealous.

DigiSign

Our fully integrated digital signature comes with your subscription.

Mobile

All of your files instantly accessible anytime, anywhere via our mobile apps.

CTE- Committment to Excellence

Track your Business to the next level.

This tool follows the Millionaire Real Estate Agent Models, enter your business plan and track your business all year!

Upcoming Events

KWRP Training

- Lead Gen 36:12:3 – Feb 20 through Mar 20
- New Agent Orientation Feb 28
  - How to get paid – Dotloop & Greensheets
  - Contracts 101

INSIGHT WITH BRIAN
B

WELCOME

OUR NEW ASSOCIATES

Kevin Haught
Sherry Pernick
Jessica Rogers
Mercedes Shields
Anne Svoboda
Mic Shelly
Reginald Williams
Elizabeth Montenegro
Anton Laasko
William Clark Hoppel
Molly Causland
Alexis Rogers
Diana No
Amber Brewer
Madelyn Mooney
Colton Tuhy
Tanya Godard
Cristen Corupe
Conrad Moore
Janet Love
Nicholas Sloken

21

OUR AGENT COUNT IS . . .

OUR AGENT COUNT IS . . .

335

1 FIRST LISTING CLOSING

L

Sandon Nixon
Carol Harmon
Ashley Lugo
Alexandria Lara

C

Alec Maurer
Alexandria Lara
Allison Bourn
Angie Pineda
Anthony Campos
Ashley Lugo
Brook Gilleland
Carol Harmon
Daren Freeman
Sandon Nixon
Vitoriya Stoeva

Associates Who Capped

Steve Castle

Kevin Craig

Christopher Dombey

Tadesse Habetyes

Ty Lusk

Connie Mower-Sweigart

Amy Pradetto

Jazmyn Smith

RECOGNITION

KELLER WILLIAMS REALTY PHOENIX

HOMERUNS & CLOSED VOLUME

Homeruns

1 listing taken, 1 contract written, and 1 contract closed in 1 month

Adam Lee
Alexandria Espinosa
Alexandria Lara
Amy Pradetto
Angela Larson
Arnold Bedak
Ashley Lugo
Brenton Fernandez
Brett Tanner
Brian Gubernick
Brittany Klemme
Carin Nguyen
Carlie Back
Carlie Goulet
Carol Harmon
Casey Jann
Court Bradbury
Cynthia Mincolla
Doug Hawkins
Emily Duarte
Erik Kelly
Fred Weaver
Heather Openshaw
Isaac Kahn
Jackie Nedin
James Sanson
Josh Asanovich
Julie Baris
Kathy Littell
Kevin Craig
Kevin Kauffman
Marshall Hancock
Michael Burk
Nathan Biggar
Ryan Melville
Sandon Nixon
Sergio Santizo
Steve Horn
Tadesse Habetyes
Tara Walcott
Templeton Walker
Ty Lusk
Viktoria Stoeva
Will Carter

Closed Volume: Top 5 Agents

February 2017

Will Carter	**$980,700**
Angela Larson	**$860,900**
Heather Openshaw	**$742,000**
Isaac Kahn	**$666,500**
Arnold Bedak	**$541,800**

Closed Volume: Top Teams

February 2017

The Valley Group	**$1,541,430**
Amy Knows Homes	**$1,303,993**
Daniela Virani Premier Group	**$723,689**
Melville Team	**$605,000**
Torres Real Estate Group	**$598,210**
Stonebraker Group	**$546,500**

Closed Volume: Top Groups

February 2017

Carin Nguyen Team	**$4,017,488**
The Brett Tanner Team	**$3,456,990**
Homehelper Consultants	**$3,155,400**
S4 Group	**$2,572,400**
Lux Home Group	**$2,075,693**
Group 46:10	**$1,941,700**
James Sanson Team	**$1,440,050**
Santizo Realty Group	**$1,437,400**
Brenton Group	**$1,325,000**
Marshall Hancock Team	**$1,217,492**

Monthly Spirit Award