

We are very excited that you have taken the step to invest in your business, and in yourself, and we want to partner with you in this investment. *BOLD* reimbursement is only available one time per company dollar anniversary date.

FULL CAPS:

The market center will give you a \$200 reimbursement on the company dollar paid on the first four transactions when closed for (LISTING AGREEMENT or BUYER BROKERAGE AGREEMENT) recorded during your "BOLD Course" AND closed within 6 months of BOLD Graduation.

HALF CAPS:

The market center will give you a \$100 reimbursement on the company dollar paid on the first four transactions when closed for (LISTING AGREEMENT or BUYER BROKERAGE AGREEMENT) recorded during your "BOLD Course" AND closed within 6 months of BOLD Graduation.

QUARTER CAPS:

The market center will give you a \$50 reimbursement on the company dollar paid on the first four transactions when closed for (LISTING AGREEMENT or BUYER BROKERAGE AGREEMENT) recorded during your "BOLD Course" AND closed within 6 months of BOLD Graduation.

Transaction: A <u>signed and dated</u> Listing Agreement or Buyer's Brokerage Agreement.

BOLD Course: Dates range from the First Step to **BOLD**, Tuesday, January 14th, 2020, to the last **BOLD** step, Tuesday, March 10th, 2020.

CLOSING DATE: Transaction must close within 6 months of BOLD Graduation, September 10th, 2020.

You will be required to turn in all eligible Listing and Buyer's Brokerage Agreements no later than end of day Tuesday, March 10th, 2020. If you do not turn in the signed agreements by the deadline you will not receive the company dollar reimbursement.

Upon closed transaction, you will be required to include Listing Agreement or Buyer Broker Agreement with closing packet. If you fail to do so, you will not receive the company dollar reimbursement.

MARKET CENTER REIMBURSEMENT PROGRAM FOR BOLD

If you are in CAP status when the transaction closes there is no company dollar to reimburse therefore we cannot reimburse you on that closed transaction. We will reimburse you the total amount of accrued reimbursements on your first closing of your next CAP year. The maximum reimbursement is a total of \$800. This is not a CAP Reduction program rather an agreement to reduce the amount of company dollar paid on a specific set of transactions when they close. I understand that if I leave Keller Williams Realty Phoenix, I will NOT be eligible for the BOLD Reimbursement program.

	read and understand the Market Center understand that if I do not turn in the I will not receive the reimbursement.
Signature	Date